**SINDHI HIGH SCHOOL, HEBBAL**

**UNIT TEST - 1 [2024-25]**

**Subject: Entrepreneurship (066)**

**Grade: XI Total marks: 25**

**Date: 11.06.2024 Reading Time: 8:25-8:35 am  
No. of sides: 02 Writing Time: 8:35-9:35am**

*Instructions*:-

• **The question paper contains 4 sections A, B, C and D.**

**• Sections A- Multiple choice questions.(1mark )**

**• Section B- 2 marks.**

**• Section C- 3 marks.**

**• Section D- 5 marks.**

**• All parts of a question should be answered in one place.**

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|  | **SECTION A** |  |
| **1**. | What is the primary need for Entrepreneurship in any country?  a. Social Development b. Economic Development  c. Political Development d. Cultural Development | **1** |
| **2**. | Assertion (A): Attitudes are directly observable and can be inferred from behavior.  Reason(R): Attitudes are psychological phenomena that manifest through actions.  **a**. Both (A) and (R) are true , but (R) is the correct explanation of (A).  **b**. Both (A) and (R) are true , but (R) is not the correct explanation of (A).  **c**. (A ) is true but ( R ) is false.  **d**. (A) is false but (R) is true. | **1** |
| **3**. | Given below are steps in the process of entrepreneurship in Column I and their features in Column II. Match them correctly.   |  |  | | --- | --- | | Column I | Column II | | A.Raising start-up capital | (i) Reaping the reward | | B. Start up | (ii) Attracting the investors | | C. Growth | (iii) Launching the venture | | D. Harvest | (iv) Developing and following strategic plan |   a. A-iii, B-iv, C-ii , D-i b. A-ii, B-i, C-iii , D-iv  c. A-ii, B-iii, C-iv , D-i d. A-ii, B-i, C-iv , D-iii | **1** |
| **4**. | It is the psychological process of creating an urge among the subordinates to do certain things or behave in the desired manner.  **a**. Supervision **b**. Motivation **c**. Co-ordination **d**. None of the above | **1** |
| **5**. | Priya runs a manufacturing unit that produces eco-friendly packaging materials. Her company transforms raw materials into finished goods. Priya is an example of a\_\_\_\_\_\_\_.  a. Industrial Entrepreneurs b. Agricultural Entrepreneurs  c. Professional Entrepreneurs d. Non-technical Entrepreneurs | **1** |
| **6.** | Which of the following best illustrates the “Initiative competency in an entrepreneur”?  a. Adapting to market changes after they occur. b. Observing society and commercial trends to proactively start new projects.  c. Avoiding risk in business decisions.  d. Focusing solely on existing business models. | **1** |
|  | **SECTION B** |  |
| **7.** | Explain any two disadvantages of being an Entrepreneur. | **2** |
| **8.** | Define Business Entrepreneurs and give an example. | **2** |
| **9.** | Sumit a recent graduate aspired to start his own business, influenced by the entrepreneurial ventures within his family. He believed it would be relatively easy for him to establish a business independently, relying on his savings, as he perceived obtaining a loan to be challenging . This misconception was short lived, once he stepped into the business. Identify the misconceptions or myths Sumit held as an entrepreneur. | **2** |
| **10.** | Enlist any two core values that are generally possessed by dynamic entrepreneurs. | **2** |
|  | **SECTION C** |  |
| **11.** | Discuss the Commercial functions of an entrepreneur giving any three of its components. | **3** |
| **12.** | Explain any three features of Attitude. | **3** |
|  | **SECTION D** |  |
| **13.** | Explain the Need for Entrepreneurship. | **5** |

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